



EARN HUGE REBATES IN IBM Q4 Through December 31, 2009

Capitalize on IBM Q4 DCN business – drive sales with Brocade.*

- Earn rebates with all DCN Orders Shipped by December 31, 2009
- Program applies to DCN sales worldwide
- To claim rebates, IBM Business Partners need to:
 - Send email to salesprograms@brocade.com, with proof of sale (IBM Plant Order, IBM SAP/HVEC Order Number, or copy of IBM invoice). BP's accounts payable details must also be provided.
 - Brocade will confirm eligibility or request additional information.
 - Claims payments will be paid in US dollars no later than 60 days after receipt of claim and confirmed eligibility.

Brocade Rebate Details

Program #: IBM0082

IBM PRODUCT NAME	BROCADE PRODUCT NAME	BUSINESS PARTNER REBATE
IBM Ethernet Router B04M (4003-M04)	NetIron MLX-4	\$4,500
IBM Ethernet Router B08M (4003-M08)	NetIron MLX-8	\$6,750
IBM Ethernet Router B16M (4003-M16)	NetIron MLX-16	\$12,000
IBM Ethernet Switch B04R (4003-R04)	BigIron RX-4	\$4,000
IBM Ethernet Switch B08R (4003-R08)	BigIron RX-8	\$5,000
IBM Ethernet Switch B16R (4003-R16)	BigIron RX-16	\$8,500
IBM Ethernet Switch B08S (4003-S08)	FastIron SuperX (SX) 800	\$2,500
IBM Ethernet Switch B16S (4003-S16)	FastIron SuperX (SX) 1600	\$3,850
IBM Ethernet Switch B24X (4002AX2)	TurboIron 24X	\$750
IBM Ethernet Switch B24C (C) (4002AC2)	NetIron CES 2024C	\$750
IBM Ethernet Switch B24C (F) (4002BC2)	NetIron CES 2024F	\$1,000
IBM Ethernet Switch B48C (C) (4002AC4)	NetIron CES 2048C	\$700
IBM Ethernet Switch B48C (F) (4002BC4)	NetIron CES 2048F	\$1,450
IBM Ethernet Switch B50C (C) (4002AC5)	NetIron CES 2048CX	\$1,050
IBM Ethernet Switch B50C (F) (4002BC5)	NetIron CES 2048FX	\$1,775
IBM Ethernet Switch B48C (C) (4002-C4A)	NetIron CES 2048C	\$700
IBM Ethernet Switch B48C (F) (4002-C4B)	NetIron CES 2048F	\$1,450
IBM Ethernet Switch B50C (C) (4002-C5A)	NetIron CES 2048CX	\$1,050
IBM Ethernet Switch B50C (F) (4002-C5B)	NetIron CES 2048FX	\$1,775
IBM Ethernet Switch B48G (4002AG4)	FastIron GS 648P	\$590
IBM Ethernet Switch B50G (4002AG5)	FastIron GS 648P-STK	\$475
IBM Ethernet Switch B48G (4002AG4)	FastIron GS 648P	\$590
IBM Ethernet Switch B50G (4002AG5)	FastIron GS 648P-STK	\$475

**Cannot be combined with any other Brocade rebate offer.*